



## Community Development Block Grant - Mitigation (CDBG-MIT) – Healthcare Network Marion E. Fether Medical Center

### Project Description:

**Collier Health Services, Inc. dba Healthcare Network  
Marion E. Fether Medical Center  
1454 Madison Ave, Immokalee, FL**

Marion E. Fether Medical Center is recognized by the community as the primary location to receive quality healthcare in Immokalee. The 40,750 square foot public facility is surrounded by parks, public schools, County offices and is easily accessible through a major roadway. Collier Health Services, Inc. dba Healthcare Network is the only Federally Qualified Health Center (FQHC) in Collier County, we provided 202,061 visits to 49,943 patients in 2019. Healthcare Network, as a patient centered medical home, is the largest primary care provider in the area and serves 3 out of 20 people, 6 out of 10 children, and 4 out of 5 people living in poverty. In 2019, we provided more than \$4.9M in uncompensated healthcare to children and their families. Fifty-eight percent of Healthcare Network's patients are under the Federal Poverty Level (FPL) and 71% are under 200% of FPL, qualifying for our sliding fee discounts. Sixty-one percent are Hispanic and 14% are black. Thirty-nine percent of our adult patients are uninsured, as Florida has not expanded Medicaid to adults.

Chronic diseases have an impact in Collier County and many of our patients have multiple comorbid conditions such as diabetes, hypertension, obesity, cardiovascular disease, chronic pain, and other ailments. These conditions can lead to and exacerbate high blood pressure, kidney failure, neuropathy, blindness, heart attack, stroke, and poor mental health. These conditions cause further suffering, increased and avoidable health care utilization, disability, and shortened lifespan. In 2018, HCN treated a total of 3,342 patients with diabetes, 2,809 patients with asthma, 5,281 patients with hypertension, 866 patients with heart disease, 14,935 patients with a diagnosis of being overweight or obese, and 9,567 patients with a mental health diagnosis.

The proposed project will protect the assets inside the structure and allow patients to see their primary health provider soon after an event. With completion of the hardening of the project the potential for heat and water damage to many of the items in at the three different locations will be greatly reduced.

While the primary purpose of Healthcare Network is to provide primary care to the community throughout the year, the facilities will play a critical role in the recovery of the community from disaster. The hardening of the structures with windows and doors means that the facilities can better withstand a wind event and the County can count on using the facility immediately after a disaster.

The proposed project will be managed by the Facilities Department of Healthcare Network under the direction of an as yet to be identified project manager in coordination with the Collier County. Execution and completion of the project will be through a formal bid process, an evaluation of the respondent's qualifications and experience, and lowest responsible and reasonable bid.

The proposed hardening project will mitigate water damage caused by intrusion through non-impact resistant windows and doors.

Estimated costs of the hardening of the Healthcare Networks, windows and doors is from a quote by SafeZone, LLC a local contractor. If the project is funded Healthcare Network will obtain 3 formal bids from local contractors.

Annual estimated costs for the maintenance of the wind retrofit doors and windows of the Healthcare Network's structures will be part of Healthcare Network's annual operating budget. Facilities Division, estimated annual costs for caulk, power washing, cleaning and basic repairs is \$4,000.



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### Community Value Narrative:

This project would harden all windows and doors throughout the building bringing them up to current code for wind and impact resistance. Such efforts will greatly reduce the center's vulnerability to exterior and / or interior structural damage, as well as minimize asset and resource damage arising from a major natural event.

Should this project not be funded and completed, Healthcare Network risks increased vulnerability to natural and human-caused threats and hazards. The Marion E. Fether Medical Center is Healthcare Network's corporate headquarters. If this major community health center were to sustain significant damage the adverse consequences could jeopardize the resiliency and recovery efforts of the community. After hurricane Irma Healthcare Network was the first to respond in the community of Immokalee with our Mobile Units.

The hardening at The Marion E. Fether Medical Center would directly benefit the Safety and Security Lifeline by allowing the residents of Immokalee to seek medical care during a disaster. Healthcare Network was established in Collier County in 1977 to provide safety-net care for those in the community that fall under the category of the greatest need. Originally instituted to help the uninsured farmworker population obtain equality in healthcare, Healthcare Network has since flourished throughout Collier County.

Healthcare Network service area, Collier County is 2,304.93 square miles, the second largest county in the state with a population of over 367,000. Healthcare Network, as the only Federally Qualified Health Center (FQHC) in Collier County, provided 202,061 visits to 49,943 patients in 2019. Healthcare Network, as a patient centered medical home, is the largest primary care provider in the area and serves 3 out of 20 people, 6 out of 10 children, and 4 out of 5 people living in poverty. In 2019, we provided more than \$4.9M in uncompensated healthcare to children and their families.

Fifty-eight percent of Healthcare Network's patients are under the Federal Poverty Level (FPL) and 71% are under 200% of FPL, qualifying for our sliding fee discounts. Sixty-one percent are Hispanic and 14% are black. Thirty-nine percent of our adult patients are uninsured, as Florida has not expanded Medicaid to adults. Thirty percent of HCN's patients live in Immokalee; ZIP code 34142 & 34143, which has the highest level of uninsured residents in Collier County.

Healthcare Network has a very diverse workforce. 62% of the 368 staff members are Hispanic and 13% are Black, which is representative of the service area. (CHS PAYLOCITY Report, March 2020). Most of the staff at Healthcare Network that works directly with patients are bilingual in either Spanish or Haitian Creole. Healthcare Network employs translators and contacts with Certified Languages International (CLI) for

interpretation services via telephone in various languages. Our printed materials for patients are available in English, Spanish and Haitian Creole.

Collier County, Florida has been designated a Medically Underserved Area (MUA). MUAs are areas or populations designated by HRSA as having too few primary care providers. Additionally, Healthcare Network's Federal Health Professional Shortage Area's (HPSA) designations were updated by HRSA in August, 2019, reflecting a shortage of health care providers (primary care, dental and mental health) as well as the existence of barriers to accessing care including lack of public transportation, travel time and distance to the next source of undesignated care and high poverty. The HPSA designation scores counties between one and twenty-six, with the higher scores indicating higher levels of need. Healthcare Network's high scores of 21 for primary medical, 25 for dental, and 23 for mental healthcare indicates severe shortages.

Healthcare Network has created Collier County's first integrated care system, an organized coordination of primary and behavioral healthcare. We value our nursing-driven programs and integrate behavioral health (BH) services in our clinics. We have a primary focus on population-health and prevention, screening, brief intervention in the primary care setting, and referral and coordination to specialty mental health services. Unlike the traditional model of dental, medical, and behavioral services performed by different providers in different settings, integrated healthcare brings dentists, physicians, nurse-practitioners, nurses, pharmacists, and psychologists together working as a team. Most aspects of a patient's wellbeing can be addressed, often in one collaborative visit, as opposed to having to schedule two or more separate visits.

Patients with hypertension, diabetes, heart disease, and obesity were the most severe chronic diseases in 2019. Age, race, ethnicity and geographical location were identified as common factors in these chronically diseased patients. Healthcare Network's Hispanic and Haitian patients with these diseases are most vulnerable. Our high risk patients are the most vulnerable during the pandemic and we do not want to take the chance of them contracting Covid-19 by coming to an on-site visit. Healthcare Network just started providing telehealth visits for our Behavioral Health visits and will enhance our telehealth program to include all our providers

Healthcare Network's program is unique because we have extensive electronic medical records of the Hispanic and Haitian patients with these chronic illnesses. Our care team staff is bilingual in Spanish/English or Creole/English. We will assist with the technology at the patient's home and our behavioral health team members can help to reduce anxiety. Early detection of changes in a patient's condition is the primary benefit of home tele monitoring. Long-term potential impacts include ensuring that all community resources and community programs are being maximized with improved care coordination, fewer specialist referrals, less emergency usage and reduced health expenditures supporting the goal of the patient's improved health.

Total Healthcare Network Patients	49,943	
<b>Disease</b>		
Hypertension	5,598	11%
Heart Disease	915	2%
Diabetes	3,395	7%
Overweight and Obesity	15,090	30%

There is no known historical or cultural significance at any of the Healthcare Network Marion E. Fether Medical Center.



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### Capacity Plan:

Healthcare Network plays a critical role in the resiliency of the community. Numerous agencies and community partners look to Healthcare Network, during, and after emergency events to provide valuable information, resources, and access to services for resiliency and recovery efforts. Specific stakeholders beyond the low to moderate income residents of the Collier County are:

- Federal and State Agencies (including FEMA)
- Collier County Government and Constitutional Offices (Including Bureau of Emergency Services)
- Immokalee Chamber of Commerce
- Local Business Leaders
- Collier County Public Schools
- Redlands Christian Migrant Association (RCMA)
- Local Non-Profit Organizations

The project will consist of retrofitting the facility with 65 replacement windows and doors. The scope of work for the project is to complete final design. Permitting, along with several vendors/contractors to complete the project elements.

The design and engineering of the project will be limited in scope. The primary emphasis for the plans will be the windows and door. However, final plans will be required to obtain permits and to ensure that the installation of the project elements are done effectively and with no negative impact to the environment.

### WINDOWS & DOORS

- Provide NOA plans and obtain permitting
- Remove 66 existing windows and doors
- Install 66 new code compliant insulated/impact glazing system
- Apply molding, patch interior drywall and sills, and repair exterior stucco walls and touch up paint

Proposed contractors have not been identified at this time; however, Healthcare Network will go through the formal bid process, an evaluation of the respondents' qualifications and experience, and lowest responsible and reasonable bid.

Project staff will include the following:

In 2006, **Rod Stitt**, Director of Facilities, moved to Southwest Florida and was hired to work in purchasing by the Finance Department at the Healthcare Network.

Over the next 14 years, his roles grew within the finance department as he worked as a purchasing agent, purchasing manager, and then director of facilities.

In 2009, Rod was named to the role of Director of Facilities, and in this role Rod oversees all Healthcare Network buildings, purchasing staff, maintenance and housekeeping staff, works with all outside landlords, HVAC contracts, generator contracts, deals with all construction, equipment maintenance contracts, landscaping contracts and oversees all vehicles and vehicle maintenance. As the Director of Facilities, Rod works closely with the Operational Directors to develop and maintain accreditations with HRSA and AAAHC.

A native of North Fort Myers, **Tami Raznoff** left Southwest Florida to attend Haywood Community College in North Carolina, earning an associate's degree in computer programming.

In 1999, Tami returned to Southwest Florida and was hired to work in accounts payable by the Finance Department at the Healthcare Network.

Over the next 20 years, her roles grew within the finance department as she worked in accounts receivable, payroll, as a purchasing agent, a grants management accountant, and then as the general accounting manager, controller, and senior director of finance.

In 2012, Tami received her Bachelor of Science in Accounting from Florida Gulf Coast University. In 2019, she was named to the role of CFO for the Healthcare Network, and in this executive role Tami oversees all financial operations for the organization including finance, billing, reporting, coding, credentialing and facilities. As the CFO, works closely with the CEO, board of directors, organizational leaders and employees to develop financial goals to protect the organization's assets and investments.

With 25 years of experience in accounting, Tami is currently pursuing a Master's in Business Administration from Florida Gulf Coast University and plans on taking the Certified Public Accountant Exam when she finishes her MBA.

Throughout her career at Healthcare Network, Tami has dedicated herself to the mission of providing quality healthcare accessible to all and as such often volunteers herself to leadership roles in support of the network's initiatives. It is because of this dedication to the mission that Tami has served as a committee member and volunteer for Healthcare Network's annual Golf Tournament, benefitting the organizations mobile unit program, for over 5 years. Furthermore, Tami represents Healthcare Network on Future Ready Collier as a strategic partner.

TBD, Project Manager, Facilities Department



## FL CDBG Mitigation

### Rebuild Florida Critical Facilities Hardening Program Project Budget

Project Name:	Collier Health Services, Inc dba Healthcare Network Marion E. Fether Medical Center	Primary Contact Name and Phone Number:	Tami Raznoff 239-986-0136	Official Applicant Entity Name:	Collier County - Collier Health Services, Inc. dba Healthcare Network (Naples Locations)
Project		Budget			Notes
Description	CDBG-MIT Amount	Other non CDBG-MIT Funds	Source of Funds*	Total Funds (CDBG-MIT and Other)	
<b>1. Critical Facilities Hardening</b>	Retrofitting Building Exteriors / Storm Proofing Windows				
Marion E. Fether Medical Center 1454 Madison Ave. W Immokalee, FL 34142	\$ 206,240.00			\$206,240.00	65 new code compliant insulated / impact glazing system
<b>Administration:</b>	\$10,312.00			\$10,312.00	5%
<b>Totals:</b>	<b>\$216,552.00</b>			<b>\$216,552.00</b>	

**\* All funds identified for use on your project must be fully disclosed and detailed to ensure budget accuracy and no duplication of benefits. Show the sources and amounts of other funds needed to complete the project below, including local funds and grants from other agencies. Any anticipated or committed funds must also be included.**

<b>Source of Other Funds</b>	<b>Amount</b>
1. N/A	N/A
2.	
3.	
4.	
5.	
6.	
7.	
8.	
9.	
10.	
11.	
12.	